

Full speed ahead

Non-bank lender Mortgage Ezy is launching a new 'TurboCharged' commission scheme allowing its alliance partners to earn up to 1.5% in up-front revenues.

The launch ties in with their inaugural conference at the end of April to recognise 'outstanding contributions' from their brokers, staff and business partners.

The T3 Think Tank kicks off on 28 April and runs until 30 April with the theme 'Turbo' – aiming to give their brokers the tools or 'speed to succeed' for another year.

Peter James, Mortgage Ezy managing director, said: "This year is all about pushing the accelerator even harder to the floor. This is about flexibility for our brokers with banks cutting commissions, increasing clawbacks and trail being under constant threat."

The conference is being held at the Palazzo Versace Hotel on the Gold Coast

The platinum sponsor for the event is Macquarie Bank, gold sponsors Adelaide Bank and Resimac Limited, silver sponsors Genworth Financial and Galilees Solicitors, and event sponsors Firstmac and Telstra.

The company has grown from strength to strength over the past few years. They processed in excess of half a billion dollars in residential loans in their first three years – and are now doing in excess of that figure each year.

Mortgage Ezy was an official supporting organisation sponsor of the 2005 Mortgage Summit and is a bronze sponsor of this year's MIAA 13th National Conference being held at the Gold Coast convention centre in June. ■