



Product Showcase

Note!

All figures correct at time of press. The comparison rates given below only apply to the examples provided. Different amounts, fees and terms will result in different comparison rates, and may influence the cost of the loan. Please contact the lender directly for their comparison rate schedule

Mortgage Ezy

3 YEAR FIXED LO DOC

INTRODUCED 6 JULY 2006

DESCRIPTION THREE-YEAR INTEREST-ONLY LOW-DOC, BOTH REGULATED AND UNREGULATED. FEATURES INCLUDE SALARY CREDITING, DIRECT DEBIT, UNLIMITED INTERNET AND PHONE BANKING WITH FREE ELECTRONIC REDRAW AND DEPOSIT BOOK

MORTGAGE RATE 7.54%

COMPARISON RATE (\$100,000/25-YEAR TERM) 8.33%

MAXIMUM LVR 83%

BREAK COSTS APPLY

COMMISSION UP TO 2% UPFRONT OR UP TO 0.5% TRAIL

ESTABLISHMENT FEE \$440

OTHER LEGALS AND VALUATIONS APPLY

COMPARISON RATE STATEMENT UP TO \$250,000 OVER 25 YEARS

Avanti Commercial

FULL DOC LEASING – \$50,000 AND ABOVE

INTRODUCED SEPTEMBER 2007

DESCRIPTION LEASING AND CHP FOR HIGH QUALITY TRANSACTIONS FOR AIRCRAFT, VESSELS, PLANT & EQUIPMENT, MOTOR VEHICLES, IT SYSTEMS, ETC

MORTGAGE RATE LEASE QUOTES UPON APPLICATION

COMPARISON RATE (\$100,000/25-YEAR TERM) N/A

MAXIMUM LVR UP TO 100% OF THE VALUE OF THE ITEMS BEING SUPPLIED

BREAK COSTS APPLICABLE UNDER LEASE/CHP TERMS

COMMISSION NEGOTIABLE FROM 1%

ESTABLISHMENT FEE N/A

OTHER VALUATION OF SECURITY

COMPARISON RATE STATEMENT N/A

7.54%

MORTGAGE RATE

8.33%

COMPARISON RATE
(\$100,000/25-yr term)

Up to 2% upfront or
up to 0.5% trail
COMMISSION

Lease quotes
upon application

MORTGAGE RATE

N/A

COMPARISON RATE
(\$100,000/25-yr term)

Negotiable from 1%
COMMISSION

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