



A loan-solution winner

GOLD Coast-based, non-bank, home-loan lender Mortgage Ezy has been included in the *BRW Magazine* Fast 100 Awards for the third consecutive year.

The company has defied all odds and market trends by continuing to grow at break-neck speed despite a contracting market.

Chief executive officer Peter James said the company had a distinct personality, which made it stand out from others in the industry.

“We have a clear sense of cultural identity – we know who we are and are very much an individual not like any other,” he said.

“By offering a competitive range of products and complementing it with service qualities second to none, the team at Mortgage Ezy is at the forefront in creating industry-altering loan solutions such as low-doc loans in the early days and have continued to innovate with developing

products that eliminate the need for mortgage insurance, saving up to \$13,000 on a \$500,000 home loan.”

Mr James said the three-year fixed-rate loans were consistently featured as the lowest rates of any lender in Australia and given as Australia’s best buy by *The Sunday Telegraph*.

The line of credit was awarded No.1 for the lowest cost over five years in its industry magazine together with its low-doc loans featured on Channel 9 last month.

“It’s not just the headline interest rate, it’s what you pay on the loan overall that’s vital,” said Mr James.

“Rate is important, but fees and charges can often offset the savings gained from reduced interest.”

For more information call 1800 866 399 or visit www.mortgagezy.com.au